

Customer Success - Dairy

<u>Farm Name</u>	Upper Grange Farm
<u>County</u>	Gwent
<u>Customer</u>	Graham Williams
<u>No. of Cows</u>	65
<u>System</u>	Housed, Robot milkers, all year round calving
<u>Current Machine</u>	Keenan Mech-fiber® 140
<u>Previous Machine</u>	Vertical mixer
<u>Date Reported</u>	January 2016
<u>Report Type</u>	90 days



Farmer's Goals:

- I. Clear off the acidosis problem
- II. Improve herd health
- III. Reliable mixing

Improvements with the InTouch Mech-fiber® System:

- ✓ **4.5L more milk** per cow/day
- ✓ **12% improvement in FCE**
- ✓ **59p margin improvement** per cow/day
- ✓ **0.58p reduction** in feed costs/litre milk
- ✓ Much reduce acidosis problem

OVERALL BENEFIT TO FARM - £1,166 per month

Acidosis was a big issue among my cows, after 3 months using the Keenan system, my herd health has really much improved, as well as the milk yield which was not a priority target